



Sault Major Hockey Association

June 21, 2024 Executive Meeting

7:00pm - Quattro Banquet Meeting Room

ATTENDANCE - Executive

PRESENT	REGRETS
Angel Barbisan, President Val Leask, 1st Vice President Head Timekeeper Ann Dias, 2nd Vice President Equipment Manager Lisa Coccimiglio, Ice Scheduler Roxanne Boudreau, Fundraising Chair League Director U18A James Neufeld, NOHA Liaison Officer Amy Tolin, Secretary Craig Coletti, League Director AA Lori Zuccato, League Director U15A Bob Chapman, League Director U15HL Jim Bresnahan, Director at Large Jamie Nelson, Director at Large	Ron Sartor, League Director AAA Webmaster

NOTE:

Attendance of the voting members have been taken at the door and recorded.

CALL TO ORDER

Welcome by the President

The meeting was called to order at 7:19pm by Angel Barbisan

SPECIAL NOTES

- We follow Robert's Rules - everyone will get a chance to speak and answer questions - be respectful
- Election Positions - 50% plus 1
- Nomination from the floor - $\frac{2}{3}$ vote

APPROVAL OF JUNE 2023 AGM MINUTES

- Review of Minutes from previous 2022-2023 Annual General Meeting
 - MOTION - To approve the minutes from 2022-2023
 - Put Forth By: Roxanne Boudreau
 - Seconded By: Ann Dias
 - Result: Carried

(Chair) BUSINESS ARISING FROM THE MINUTES

- No new business arising from the minutes

PRESIDENT'S REPORT

- Challenging year, but many positives
- We restarted the Steel City Tournament since prior to COVID
- It was a success and have established a foundation to continue running and improving the tournament
- U18AAA OHF was very successful
- We are looking forward to hold the U13AAA OHF in April - put in a
- U12-U15AAA entered into Alliance program for a crossover - 11 games and some showcases
- Team NOHA in addition to the OHL Cup - two showcases for these teams one with OMHA and one with the Alliance
- U16AAA - team is ready in the Great North U18 league
- U13, U15, U18AA went to the OHFs this year
- Thank all of the coaches, parents, and board members for all of the time and energy put into running this organization and the cooperation of everyone to make it successful

FINANCIAL REPORT - AUDIT FOR SAULT MAJOR

- Report is from May 31, 2022 to May 31, 2023
- Auditor's Opinion - the financial statements and position are in a clean opinion
- May 31, 2022 and May 31, 2023 - these were the numbers in the records on these two dates
- Decrease is due to cash in the bank, general operations, has decreased
- Accounts Receivable were quite high at the end of 2023 - increase to outstanding registrations and about \$22,000 outstanding bills at the end of the season
- Liability - money owed by Sault Major - consistent between the two years
- 50/50 prizes not claimed must stay in the account for one year before donating it to a non-for-profit organization
- Money in the bank: \$259,000 compared to \$344,204
- Total Revenue \$663, 512 years (increase from last years)
- Registration has increased and an Elite team was added and a U18 team
- Expenses are \$754,017 compared to \$625,294 - \$28,298 in bad debts
- Elite Team Refunds \$158,954 has increased (extra teams) from \$124, 580
- \$38,781 for jerseys, pucks, etc and increased
- Hockey Operations - 2023 was \$35, 046 for 50/50 profit, compared to \$26,599 ion 2022

QUESTIONS

- Do we have to take the 20 tickets even if we don't use them? - Ken Deplonty
 - Yes, there is a set amount in the Greyhound contract
 - No option to not pay for those tickets
- The increase from \$15 to \$62 - why such an increase? - Kristina Clayton
 - Angel was acting as Treasurer and saw the bills were not reflecting what the actual costs were
 - The teams had not been charged sufficiently to cover the costs
 - Angel raised the amount to cover the costs that were not being covered by \$15/player
- In the last two years, we have depleted resources. Where are we moving forward? What is the financial health moving forward? - Carol Kennedy
 - We have approximately \$60,000 in the bank
 - Angel is not an accountant, but she believes we are in a stable financial state but we do need to look at registration costs to ensure we have enough to cover the rising costs.

- June bank statements will be in about a week, but we will shortly
- We need to agree that we need to move forward with a Treasurer in place and ensuring that we are transparent and have clear breakdowns - Lori Zuccato
- When we see we lost a fair amount of money, can we have a better breakdown of the costs so that teams are blindsided by additional costs? - Kristina Clayton
 - We can have a better breakdown for the Elite compared to A and HL
 - General Overhead Costs - breakdown for Non-Elite and Elite players
 - Recommended by Jennifer to do this
 - Ice time, officials, time keepers - we have the breakdown
- What equipment is covered? - Kyle Jones
 - We have always covered the shells for teams
 - This is the first year we have not covered the shells
- Can the costs be broken down more clearly to show costs? - Lindsay Fera
 - We can make it more transparent and be more clear
- Where does the \$25/player for jerseys go from each Elite team? - Carol Kennedy
 - All teams pays \$750 for registration
 - The breakdown is to try and show teams what the expenses cover
 - HL and A stays within the registration
 - Costs for jerseys - cleaning tryout jerseys, alterations, repairs, etc
- What does a refund mean? Why is there a refund to teams? - Anthony Wamsteeker
 - The Elite teams get ice bills monthly, for tryouts, etc
- What is the difference between HL, A, and Elite ice costs? Kristina Clayton
 - Ice time revenue comes from all teams
 - The entire ice bill is lumped together no matter the team
- Is it a combination of HL and/or Elite teams? - Carol Kennedy
 - There is a record of it - Dina sent the file
 - \$20,000 not paid registration
 - Write off? (not collected in 90 days)

FINANCIAL REPORT - 50/50

- Roxanne will summarize the 50/50
 - Under our license we grossed \$179, 429.55
 - \$78,890 paid out to 50/50 winners
 - \$10,822 was not claimed in prizes and is on hold in the account
 - Paid out \$11,265.08 to ASCEND for the machines and fees
 - \$589.75 to PAY SAFE
 - \$369 to First Data
 - \$7016.60 to Source for Sports for jerseys
 - \$65,000 covers City ice bills
 - \$31,005 covers Rankin ice bills
 - Overspent \$14,705.88

QUESTIONS

- Fundraising needs help, but we don't see parents helping. We need members to step up.
 -
- There are no financials, can I suggest that the financial numbers are ready for the AGM? - Rob Clayton
 - Agreed

- Why wasn't the Treasurer an immediate need for the executive? - Adam Dunseath
 - We posted it and no one came forward
 - We need to fill this position and hopefully
 - The financials will be more clear moving forward
- There is an email from Tim explaining a difference in charges - Craig Hartsburg
- If you take \$62/player, you collected approximately \$30,000 and put in the General Account, is this correct?
 - Portion of the 50/50 for the Greyhounds was about \$29,000
 - Ten Greyhound games approximately \$10,758.10 to the Greyhounds
 - Additional two games at \$2160 and Playoff Games at \$1275.77, \$1580.87
 - Both Elite and Non-Elite teams have paid the cost
- Did you charge every player in SM hockey for \$62? - Carol Kennedy
 - HL and A's registration covers the 50/50 costs
 - Elite Teams -
- The jerseys are a cost of concern, do we have any proof of where their jerseys are being repaired, new sets being purchased, etc? - Matthew Inch
 - We try to just make sets with what we have
 - We have invoices and receipts for jerseys
 - Ann has ordered just blank jerseys without numbers but in different sizes
 - We need goaltender jerseys because they do not fit players properly
- \$30,000 for jerseys, was that just Elite jerseys? - Kyle Jones
 - We have a variable from year to year based on need
 - U18 players are harder on jerseys than U10
 - We try to minimize the cost, by replacing single jerseys or taking from another set
- Where is the draft for 2023/2024 financials? - Adam Dunseath
 - At the end of June everything will be given to Jenn and we will have it done by
- What teams had banquets? - Adam Dunseath
 - We had banquets this year
 - In the past we gave money to the teams for individual parties
- Money charged per player has increased from \$15 to \$62, but we are not actually supposed to be charged according to AGCO.
 - We are told by AGCO where the money can go - we can spend money for PAY SAFE and ASCEND
 - The General Account covers all of the other expenses
 - Added up costs, divided by number of players in the association
- Do the HL teams pay an ice bill? It is not shared equally and it should be. - Lindsay Fera
 - No, registration covers their ice
 - There is a plan to elevate the concerns
- Do the teams get the money from 50/50 equally? - Carol Kennedy
 - Ice time, draft jerseys, Elite team jerseys
 - It cannot benefit a single team
 - AGCO has never said to break it down team by team
 - Rep teams may be on the ice for practices, but A and HL teams have all games at home
- MOTION - To approve the financial statements from 2022-2023
 - Put Forth By: Rob Clayton
 - Seconded By: James Neufeld
 - Result: Carried

TEN MINUTE RECESS - 8:45pm to 8:55pm

PROPOSED AMENDMENTS

- 12 of the 15 amendments deal with ONCA - October 24 is the date when all changes need to be implemented to ensure we are compliant with all Constitution wording.
- The wording doesn't change the outcome, policies, etc. It just ensures we are worded correctly following the "Non-for-Profit" Act
- MOTION - To move all motions dealing with ONCA compliance to en bloc motions, including 1,2,3,4,5,6,7,8,10,11,12,14
 - Put Forth By: Jamie Nelson
 - Seconded By: Roxanne Boudreau
 - Result: Carried
- MOTION - To approve all ONCA compliance en bloc motions 1,2,3,4,5,6,7,8,10,11,12,14
 - Put Forth By: Val Leask
 - Seconded By: James Neufeld
 - Result: Carried
- MOTION - Section 7.01 - Addition of "should not be a board member of another minor/junior hockey association"
 - AMEND THE MOTION to state Addition of "should not be a board member of another minor hockey association"
 - Put Forth By: Rob Clayton
 - Seconded By:
 - Result: Defeated
- MOTION - Original motion
 - Put Forth By: Val Leask
 - Seconded By: Jim Bresnahan
 - Result: Defeated
- MOTION - Section 7.03a and 7.03b - elections shall take place in odd years, for two year terms, starting June 1 of that year - change the wording to state "on the day after the AGM" to allow flexibility on the AGM date.
 - Put Forth By: Angel Barbisan
 - Seconded By:
 - Result: Carried
 - AMEND THE MOTION to state elections shall take place in odd years, for two year terms, starting June 1 of that year - change the wording to state on the day after the AGM, "until the day of the AGM, two years following"
 - Put Forth By: Rob Clayton
 - Seconded By: James Neufeld
 - Result: Carried

AMENDED MOTION - Section 7.03a and 7.03b - elections shall take place in odd years, for two year terms, starting June 1 of that year - change the wording to state on the day after the AGM "until the day of the AGM, two years following"

- Put Forth By: James Neufeld
- Seconded By: Ann Dias
- Result: Carried
- MOTION - Article 14 - change the wording to "Members shall appoint a firm of Chartered Accountants to audit the financial statements of the Association for the next fiscal year."
 - Put Forth By: WITHDRAWN
 - Seconded By:

- Result: Defeated due to no mover

ELECTIONS

- President - Open
- 2nd Vice President - Amy Tolin - ACCLAIMED and ACCEPTED
- AA Director - James Neufeld - ACCLAIMED and ACCEPTED
- AAA Director - Craig Hartsburg - ACCLAIMED and ACCEPTED
- Director at Large (1 position) - Jamie Nelson and ACCEPTED
- NOHA Liaison - Heather Pusch - ACCLAIMED and ACCEPTED
- Fundraising Chair - Open
- Registrar - Rob Clayton - ACCLAIMED and ACCEPTED
- Treasurer - Carol Kennedy - ACCLAIMED and ACCEPTED
- Secretary - NOMINATED OFF THE FLOOR - Lindsay Fera by Liz Ubaldi
 - SECONDED by James Neufeld
 - Lindsay Fera ACCEPTED
- U!8 A Director - Roxanne Boudreau - ACCLAIMED and ACCEPTED
- U18HL Director - Ann Dias - ACCLAIMED and ACCEPTED
- MOTION - To destroy the ballots from the election.
 - Put Forth By: Ann Dias
 - Seconded By: James Neufeld
 - Result: Carried

NEW BUSINESS

- New coaches - can we have a coaches packages similar to managers package - ice times/practices, sponsorships needed, etc
- Coach incentive - is this a possibility to offer half price registration?
- Ice Availability Schedule - make it available online

ADJOURNMENT

- Motion - To adjourn the 2024 AGM Meeting.
 - Put Forward By: Roxanne Boudreau
 - Seconded By: Val Leask
 - Result: Carried
 - Meeting adjourned at 9:59pm